## Why MoFo?



#### PE/M&A

Tier 1 in China: PE, with 50+ PE/M&A specialists in Asia, including a number of award-winning individuals



#### **ESG**

20+ years of experience in ESG and deal-making



## Real Estate/ PERE

Advised over 150 significant real estate deals in Asia of over \$230 billion in aggregate deal value since 2016



### **Finance**

Finance specialists in Asia experienced in cross-border leveraged buy-outs, acquisition financings, and takeprivates



#### Tax

One of the few international law firms with a tax partner on the ground in Asia



Tier 1 in China: Private Equity

- Legal 500 Asia Pacific 2022



Highly Ranked in Private Equity

- Chambers Greater China 2022



Private Equity Practice Group of the Year 2021

- Law 360 2021



Top 3 in Asia Pacific Private Equity Exits by Value (Q1-Q4 2020)

- Mergermarket 2020

Mergermarket

An Acuris company

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#### IP/TMT

Band 1 in China: TMT, with four IP/TMT partners in Asia



## SPACs/ De-SPACs

Worked on over 45 SPAC IPO and de-SPAC transactions, including the recent de-SPAC of Tim Hortons China



## Capital Markets

U.S., Hong Kong and Japan capital markets capabilities, known for high-value IPOs, including Hong Kong SPAC IPOs, and public company M&A



## FCPA/ Compliance

Experienced in FCPA/compliance issues, including preacquisition due diligence and post-closing remediation



## **Disputes**

30+ dispute specialists working across five offices in Asia, including 14 disputes partners in Hong Kong, Tokyo and Singapore

**Key Facts about MoFo** 











Dedicated PE/M&A lawyers in Asia

PE/M&A deals in Asia with a total asset value of Billion in the past five years

De-SPAC mergers with a total aggregate value of \$70 billion

Years of experience in ESG/Impact and Sustainability

## **Representative Clients**





















































## **Select Experience**

## Buyouts and PE Financings



## SoftBank

#### \$40 Billion

Disposal of Semiconductor and Software Design Company Arm Limited to U.S. Chip Company NVIDIA



#### Terms Not Disclosed

Acquisition of Yuga Group and Full Exit by Secondary Sale to a PE Consortium

#### Major UK PE Fund (Majority Shareholder of Chayora)

### Terms Not Disclosed

Investment by EdgeConnex, a Portfolio Company of EQT Partners, in Chayora, a Data Center Provider in China



#### \$500 Million

Investment in Wumei, to Finance its Acquisition of German Retailer Metro AG's China Business



#### \$267 Million

Acquisition of Etern Group and Full Exit by Disposal to Hygeia

#### Mezzanine Lenders

#### Terms Not Disclosed

Acquisition Financing for CVC Capital Partners' \$1.5 Billion Acquisition of Shiseido's Personal Care Business

### Joint Ventures and Significant Minority Stake Investments



## **GLP**

#### **Terms Not Disclosed**

Acquisition by the China Platform of a 45.6% Shareholding of Beijing Shounong Joint Stock Company



#### Terms Not Disclosed

Acquisition of a 33% Equity Interest in Ant Financial



#### **Terms Not Disclosed**

Investment into Ci FLAVORS, which Owns Beauty Care Company Cosme Company in Japan



#### \$780 Million

Capital and Strategic Alliance with Shionogi, a Leading Pharmaceutical Company Headquartered in Japan



#### **Terms Not Disclosed**

Joint Venture with Unified Industrial (UI), a Real Estate Specialist Focused on China and Japan



### Terms Not Disclosed

Investments in Various Life Sciences Companies, incl. Mainstay Medical, GRAIL, Pulmonx, Vida Health, NiKang, and Transcarent

## Public M&A: De-SPAC and Going Private



#### Leading Institutional Investor

\$39.6 Billion

Grab's Merger with SPAC Altimeter Growth Corp.

## **Silver Crest**

\$1.4 Billion

Merger with TH International Limited ("Tim Hortons China")



#### \$320 Million

PIPE Investment into Arya Sciences Acquisition Corp II for Merger with Cerevel Therapeutics



#### \$230.6 Million

Privatization of Tarena International, a Leading K-12 Education Services Provider in China



#### \$69 Million

Acquisition of Privately Held AutoChina Group Inc.



#### \$50.4 Million

Privatization of China Automation Group by Way of a Cayman Scheme of Arrangement

## Private Equity Real Estate (PERE)



## **GLP**

#### \$9.1 Billion

Establishment
of its Japan Development
Fund, One of the Largest
Ever Japan-focused
Private Real Estate Funds



#### \$1.4 Billion

Formation of Sino-Ocean Prime Office Partners I LP, a Real Estate Fund Targeting Underlying Assets in Beijing



#### \$1 Billion

Strategic Partnership with the Yondr Group to Develop and Operate Data Centers in India



#### \$500 Million

FMR and Mitsui's Formation of and Investment in a Joint Venture for Three Data Center Facilities in Japan

#### AETOS CAPITAL REAL ESTATE

#### **Terms Not Disclosed**

Sale of Simplex Investment Advisors to Hulic Co., Ltd., a Japan Real Estate Service Provider

#### Evergreen Real Estate Partners

#### Terms Not Disclosed

Acquisition of Quraz, Ltd., the then Largest Self Storage Company in Japan

### **Our Wider Asia Team**

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#### PE/M&A



Marcia Ellis
Partner & Global
Chair of PE Group
Hong Kong



Thomas Chou Partner & Co-head of Asia PE Practice Hong Kong



Randy Laxer
Partner & Co-head
of Asia PE Practice
Tokyo



Nozomi Oda
Partner & Co-head
of Asia PE Practice
Tokyo



Ken Siegel
Managing Partner
Tokyo



 Maria Steeples
 Eric Piesner

 Of Counsel
 Asia Managing

 Singapore
 Partner

 Singapore/Tokyo



Theo Seltz Partner Tokyo



Joshua Isenberg
Partner
Tokyo



Michael Dockery Partner Tokyo



Maureen Ho Partner Hong Kong



Ruomu Li Partner Shanghai



Jeremy White Partner Tokyo



Vivian Yiu Partner Hong Kong



W&I

Stan Yukevich
Partner
Tokyo



Shirin Tang Managing Partner Singapore



Lip Kian Ang Partner Singapore



Paul Davis
Partner
Singapore

### **Private Funds**



Serena Tan
Deputy Co-Chair of
Global Private Funds
Hong Kong



Jason Nelms
Partner
Singapore



Nick Sheets
Partner
Hong Kong



Mitsutoshi Uchida Partner Japan



Matthew Lau
Partner
Hong Kong

#### IP/TMT



Seth Graham Partner Tokyo



Masato Hayakawa Partner Tokyo



Gordon Milner
Partner
Hong Kong/
Singapore



Chuan Sun Partner Shanghai

### **Disputes**



Timothy Blakely Managing Partner Hong Kong



Daniel Levison
Partner

Singapore



Andrew Meyer Partner Tokyo



Sarah Thomas
Partner
Hong Kong



Chen Zhu Partner Hong Kong

## Finance



Yemi Tépé
Partner
Singapore/
Hong Kong



Hong Cheong Wong Of Counsel

Singapore



Keiko Yamazaki Partner Tokyo



